



Handrail RFQ form

Name _____

Phone number _____

Email address _____

Company Name _____

Company Address _____

City _____ State _____

Company website _____

Project name _____

Project location _____

Rep agency _____

Anticipated purchase date _____

Please submit complete information to sales@thesmartlightingcompany.com

Handrail Ordering Guidelines

To provide a proper quote, we need as much information as possible. We cannot give an accurate BOM quote simply based on X number of feet. If all we have is number of feet, we can give a budgetary quote for a Post or Wall Mounted rail. With the rapid fluctuations in commodity and shipping costs, this price could change. All projects not fully approved (including signatures on renderings) within 60 days of deposit are subject to price adjustments.

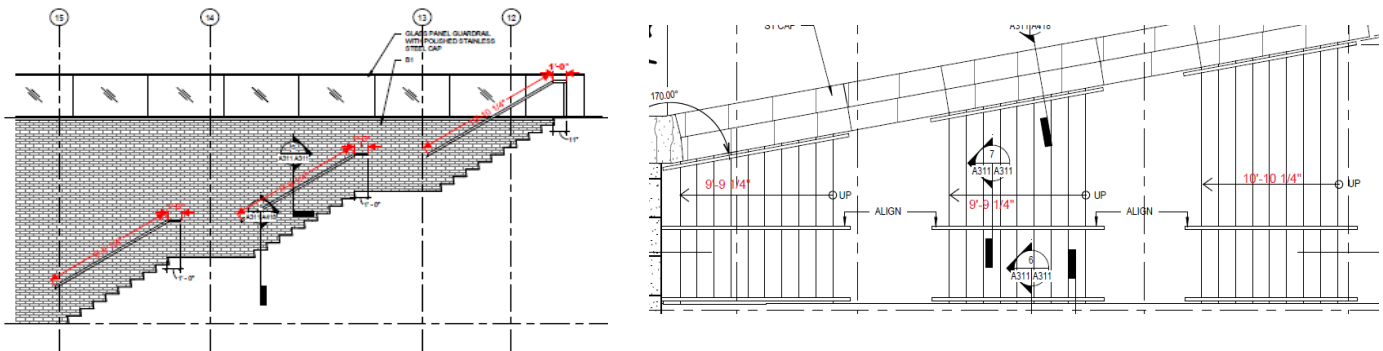
Quoting Phase - 1 to 3 Business Days

The following is required in order to provide you an accurate and timely quote:

Drawing and Measurement Requirements: We must have architectural drawings showing BOTH a top and side view for each rail section to provide a BOM quote. Complete architectural drawings should be provided in PDF format. Please label and provide measurements on each of the drawings.

Drawing Example

Top and Side View detail with markups required for each section



Additionally, each railing section must be individually noted with the following:

- Each Rail section must be marked with a number and Run lengths on Each Rail Section must be noted on each drawing and listed separately along with the information below.
- Wall or Post Mounted.
- If Post Mounted, Core or Surface Mounted.
- Wall returns noted in locations needed.
- LED CCT.
- Indoor 304 or Outdoor 316 Stainless

** Please note that the LED Strips Cap rails come in 16'4" lengths and will be cut in the field.

Drawing Package - 5-10 Business Days

When your customer is ready to order and we receive the required 50% deposit, we will then create the drawing package. The drawing package contains personalized installation instructions for this project showing where all the parts go to create the rail for each section (this will be an additional charge based on the scope). Any revisions due to customer changes or new information will be an additional cost. Once the drawing package is approved by the customer, the order is picked and shipped; and most items are in stock without a lead time.

Please Note: BOM quotes are valid for 30 days and are subject to a re-quote after the time-frame has passed.

Additionally, once the drawing package is created if we do not receive an approval (or requested change) within 30 days from the time of the PO, then it is also subject to a re-quote.

